



NATIONAL ASSOCIATION OF  
WOMEN BUSINESS OWNERS

*Phoenix Metropolitan*

August 9, 2007

Ursula Mentjes  
Potential Quest, Inc  
3410 La Sierra Ave, F129  
Riverside, CA 92503

Dear Ursula,

On behalf of the NAWBO Phoenix Chapter, I would like to thank you for presenting at our 2007 August NAWBO University Session. Your presentation "Selling with Intention" was our second most highly attended session of the past four years.

Your professional and sincere style along with the eloquent presentation struck our attendees in their souls and not only inspired them to go and make changes but you provided them with the valuable tools to do just that – make change and increase their success.

After your presentation, the members were buzzing with excitement and the anticipation of moving their business's to the next level. Attendees set financial goals, defined the target client, created a top 20 list of companies to do business with, visualized a perfect schedule, and more!! You modeled and taught us the value of "working as if we were going on vacation".

I can say with certainty that you are welcome back to our chapter anytime, we wish you continued successes and look forward to working with you again in the future.

Sincerely,

Deb Reynolds  
2007-08 NAWBO U Chair

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